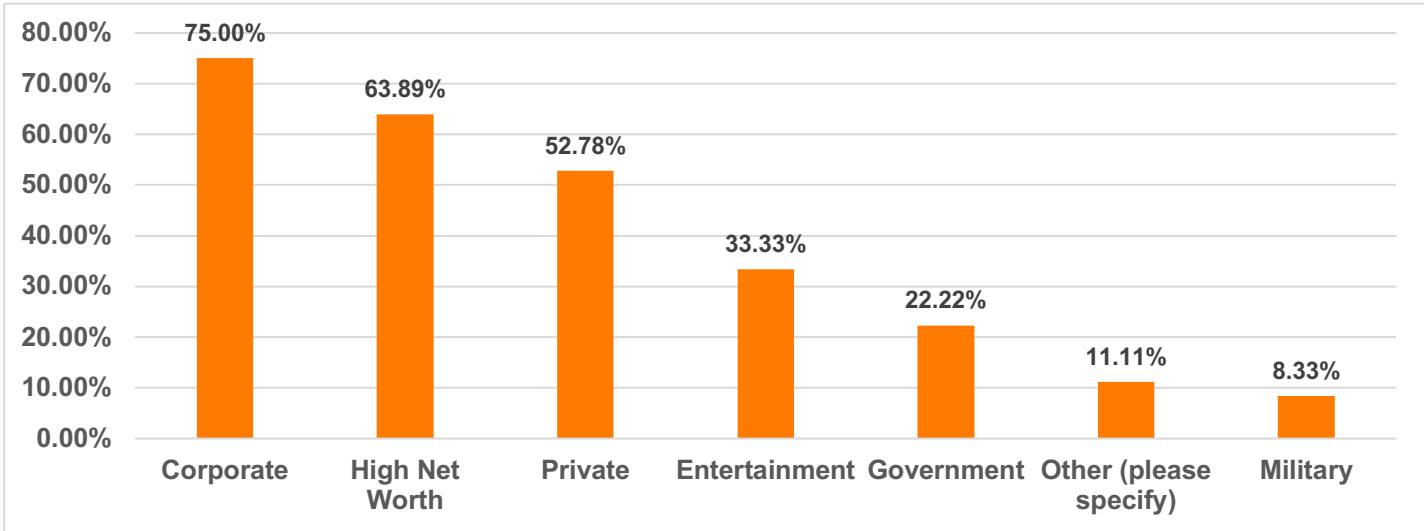
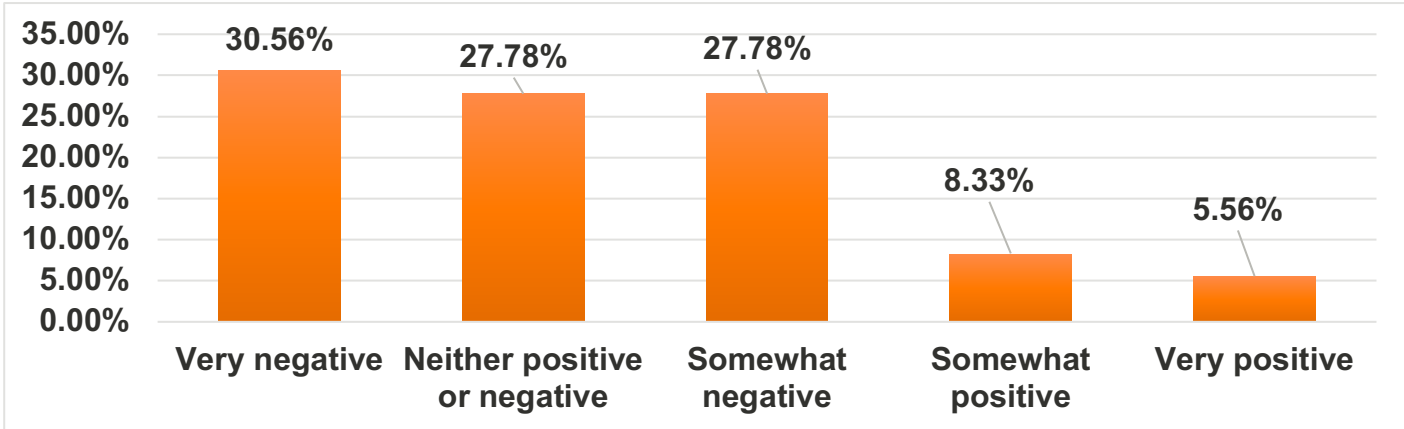


# Coronavirus Survey

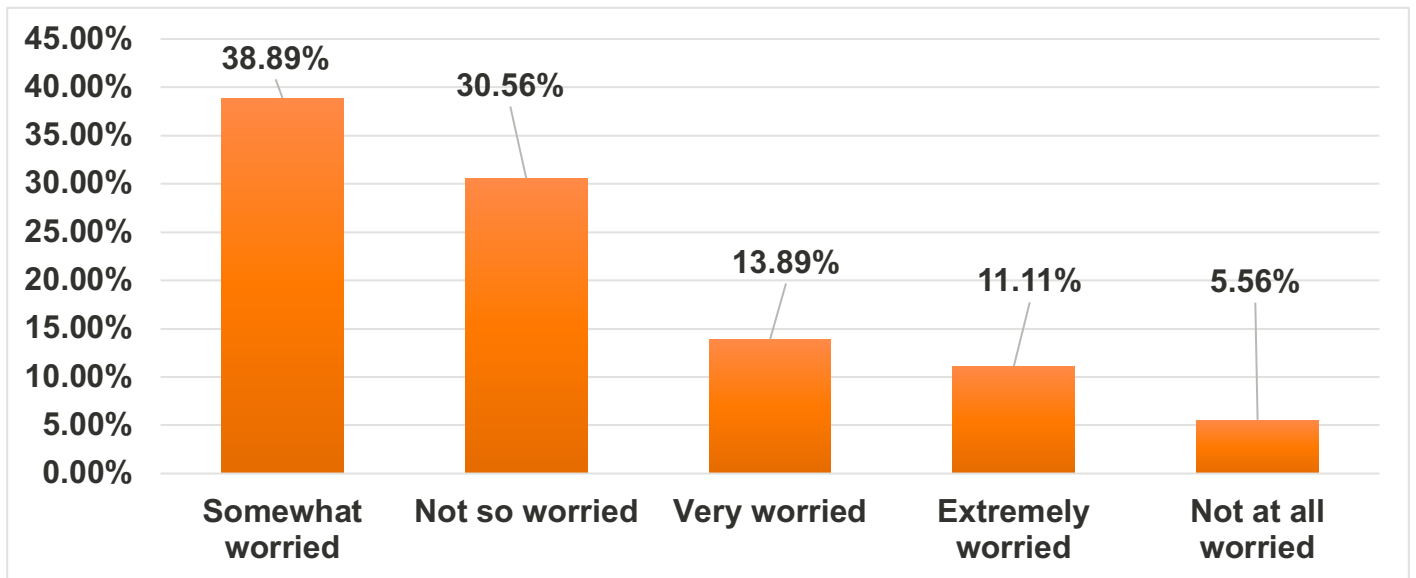
**Q1. In what slice of the profession do you provide executive protection or secure transportation services or products? (Select all that apply)**



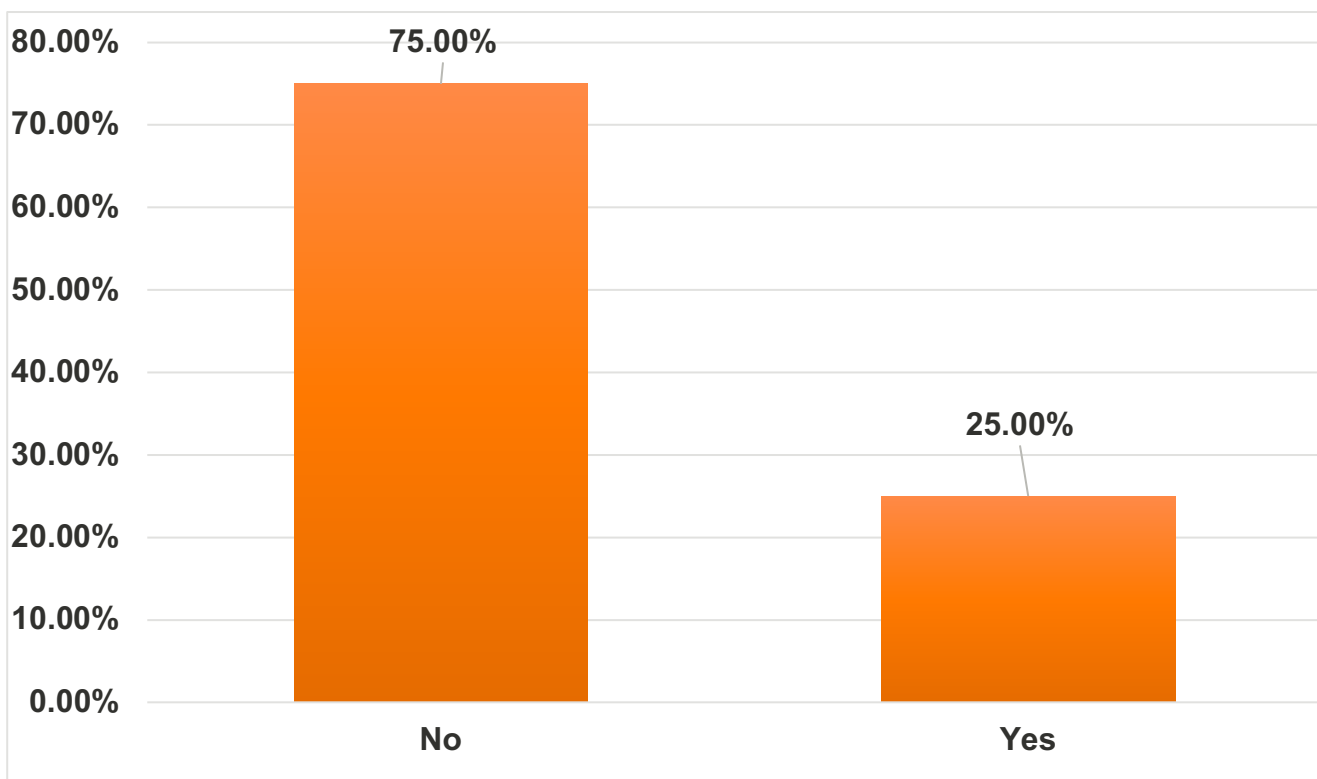
**Q2. Has the coronavirus pandemic had a positive or negative impact on your overall business operations?**



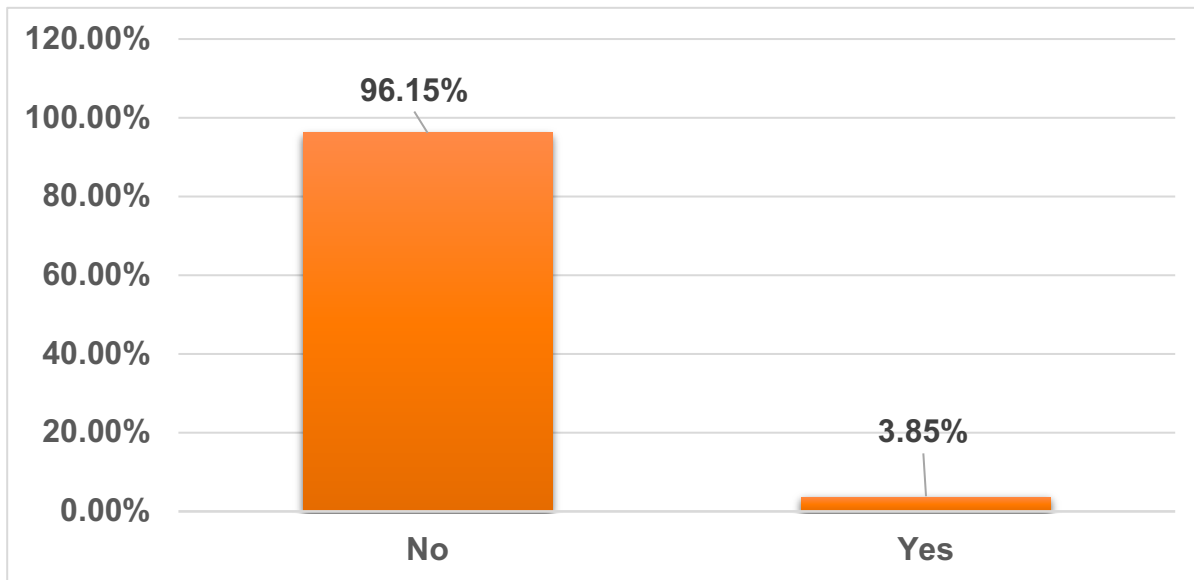
### Q3. How worried are you about the impact of coronavirus on your business?



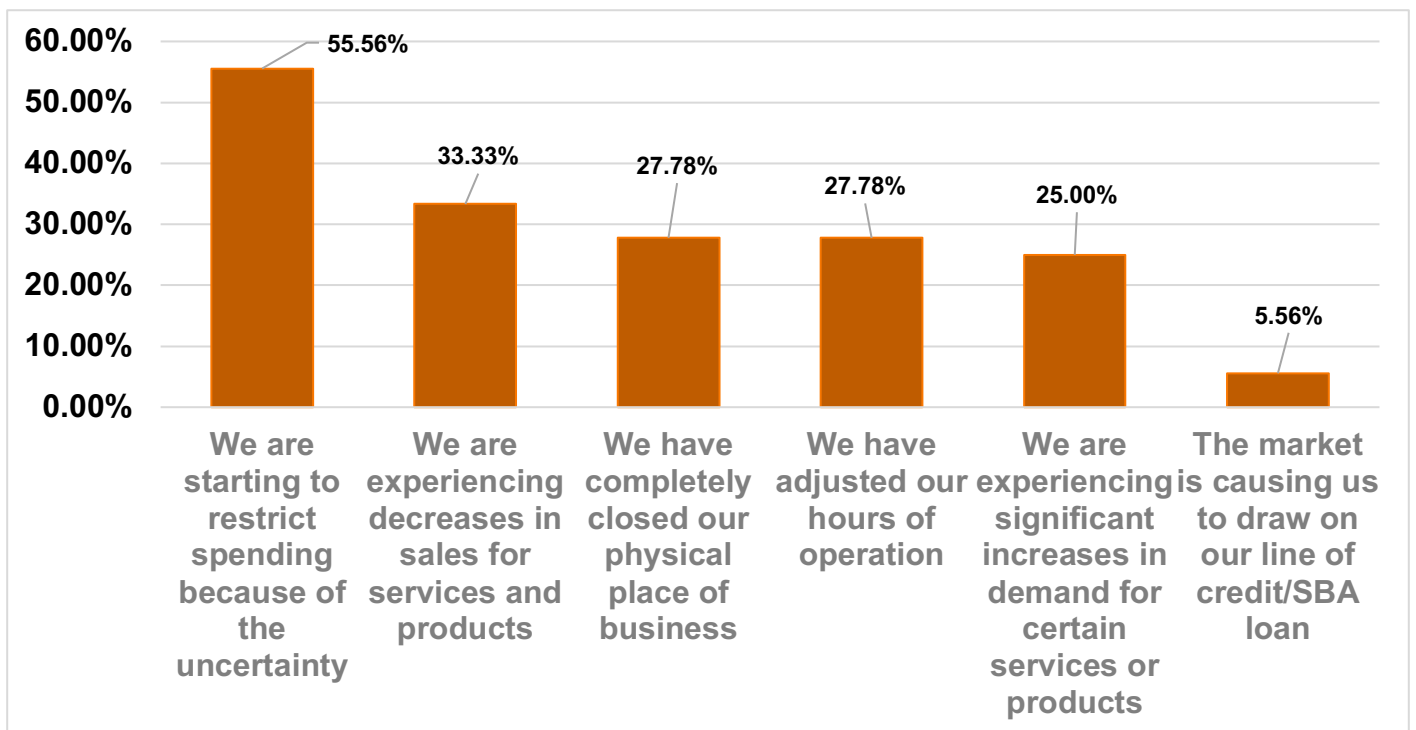
### Q4. Have you applied for federal aid?



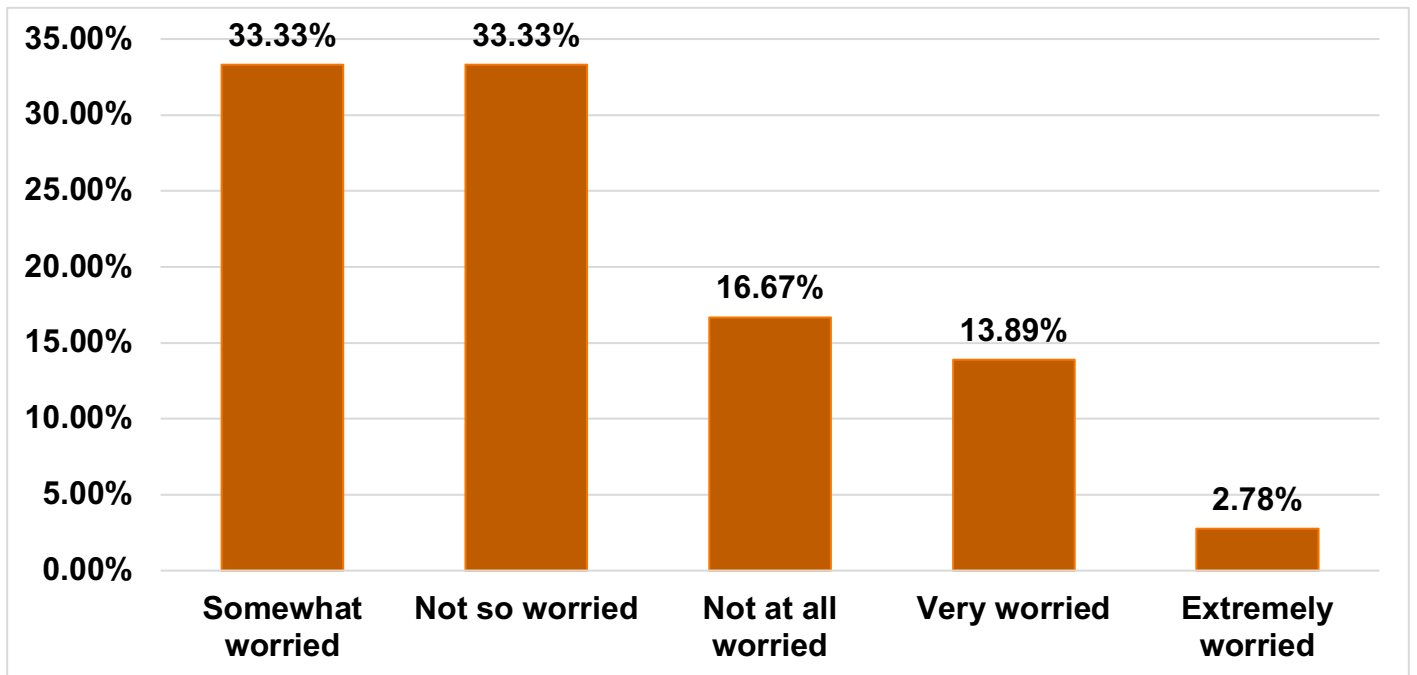
**Q5. If you are a subcontractor have you applied for unemployment benefits?**



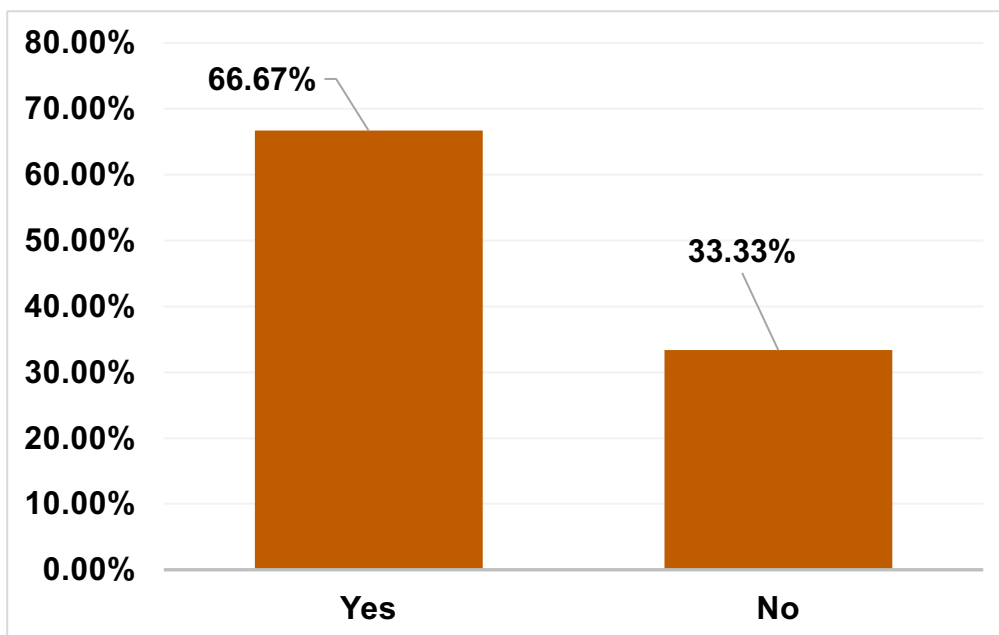
**Q6. How are your business's operations being impacted by COVID-19? (Check all that apply)**



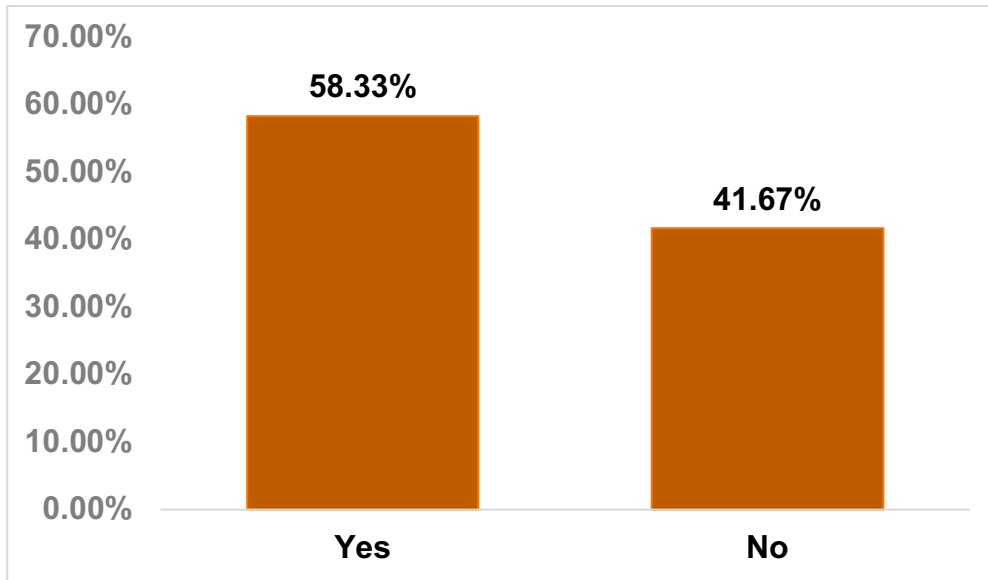
**Q7. How worried are you about the impact of coronavirus on you personally?**



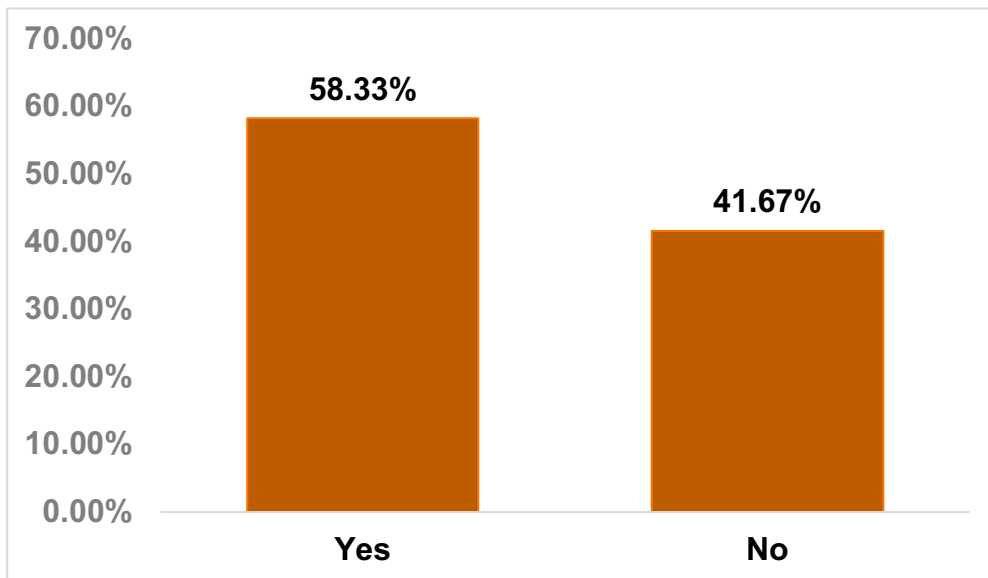
**Q8. Do you think that COVID-19 will have a permanent effect on Executive Protection and Secure Transportation?**



**Q9. Do you feel EP/Security Driving training will change in the aftermath of COVID 19?**



**Q10. Has COVID-19 changed the products or services you offer?**



# Q11 Are you leveraging your company's services differently since the start of the coronavirus crisis? Please share examples.

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Yes, our touring and celebrity appearances are non-existent right now due to social distancing recommendations and large gatherings being banned. However, our firearms and combatives training, residential security business have increased as people are concerned about social unrest and desperation as a catalyst for criminal activity due to the extended lack of work and income. Also, as secure transportation providers/close contact services providers, you expect clients will demand enhanced hygiene as a standard. Transportation providers should also demand it of their riders.

Since I work for the government, the changes are different than corporate. But for instance, instead of prisoners going to medical, my crew help Parole Operations. In my case, a lot of on grounds escorts, bank runs, Property Transfers, etc....

Emphasizing books sales and consulting for emergency medical planning on the regional, national infrastructure level and government essential facilities.

I jumped on a High Net Worth Residential detail to keep cash flow. My full-time job is completely shut down due to California stay at home order.

Yes, specifically pointing out cleanliness and driver training to clients.

Mounting a separate shield in CAR

YES, Have to clean vehicles before and after

I've been offering free transportation and delivery of goods to medical facilities. I also have taken on other security tasks such as workforce reduction that I wouldn't normally take on.

Company is offering more call in and virtual services to the consumers; specific to traditional customer operations and service inquiries.

Yes, offering more online webinars and free advice.

We are doing more virtual meetings as well as developing training programs remotely.

For the moment, the changes are on our planning board...however not yet implemented.

We operate in Myanmar, and our clients are mostly USA Fortune 500 clients that have been

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restricted from entering the country during the pandemic. We have advised all of our clients that we are still here and available once restrictions are lifted. We have sanitized all our vehicles and have conducted training of all security drivers in proper care and hygiene in accordance with published protocols. We offer masks, gloves, and hand sanitizer to all executives, and we are ready to resume operations once restrictions are lifted.

No, not yet. Still currently rolling with punches in defense mode.

Yes, our group's primary focus until COVID-19 was intelligence support and software products directly relating to that; since we have significant expertise in global logistics and supply chain mgmt., we've developed a team specifically addressing the PPE shortages on a global level.

Yes, attempting to form more relationships in the security services.

We've moved to doing some private investigations but not much. People are not spending so much right now

## **Q12 Do you have any other comments to share regarding the business impact from the Coronavirus?**

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My entire crew is bored. No Overtime, or so little, it reminds me of people fighting over the last canteen in the desert. We are washing our fleet incessantly, trying to stay up on maintenance, keeping what little runs we have perfect and avoiding our bosses whenever we can.

We are based in Australia, not the US. We have not worked since March 13 as no one is traveling, there are no events or public gatherings allowed.

Due to the diverse nature of our clientele, and various revenue streams we have developed, we are not lowering our earnings estimates, nor do we see a reduction in the number of days spent with clients, only a change to various calendars. The only immediate effect Covid-19 has had on us is the reduction of travel related to training and the reduction in training dollars spent. Fortunately, due to a 50% increase in our firearms/ammo budget/expenditures last year, we have been able to consolidate those monies as a hedge in case of a second wave of Covid-19 striking.

A double-edged sword, the shutdown will cause unrest, and the wealthy will need more protection. We have seen a slight uptick in the private sector. The corporations we had contracts will decrease service due to being closed.

Local government law says we need to keep a 1.5-meter distance for a very long time. Which is hard to follow for Everyone

Its a bunch of bullshit

I am in the process of putting together a 40-hour EP Development Course. My worry is that people will be less likely to want to spend money. I haven't panicked as much as society as I believe we still have a job to do,

With the National economy in a tailspin, overall budgets will be reduced, which will result in pricing reductions. Ultimately the salaries will be reduced.

I'm concerned about damage to the global economy, which will certainly affect us all.

I can see government and private sector businesses engaging in more telework/virtual work versus the traditional brick and mortar work.

Short term impact could be significant, but long term, I see an increased need for services.

I Believe this is a time of "rebooting and retooling" at levels of our business. Mentally, we should explore balance and engagement of resources that will add value to our faith and spirit.

We were lucky that we had sufficient capital surplus that allowed us to retain staff during the WFH periods. We hope to be back at full operation by mid-May.

I believe the 2nd and 3rd order effects remain to be seen.

Think it will be some considerable time before my work get back to any form of normality

No, not at this time.

We will get through this - but the profession will change.